

AWS Migration Services

Deliver complete AWS migration solutions and support your customers' needs now without the risk or upfront investment—and say 'yes' to more AWS business.

Leverage Scalable Services to Support Your Customers With MORE

With over 300+ AWS certifications, Ingram Micro Cloud offers end-to-end Cloud Professional Services to help.



Build end-to-end solutions

Get the tools, services and support you need to scope, plan and execute migrations.



Offload tasks and get support

Offload time consuming tasks and shift your in-house resources to value-added services. Get the support you need without skill gaps or technology limitations.



Lean on AWS certified experts

Our team of engineers, architects, and cloud experts has over 300+ AWS certifications and is equipped in the Cloud Adoption Framework to support you on all your migration needs.



Grow into new lines of business

Pursue larger deals and extend customer support post migration with services to maintain, optimize and secure your customers' cloud environments.






Over 300+ AWS Certifications

- AWS Certified Solutions Architect Professional
- AWS Certified DevOps Engineer - Professional
- AWS Certified Solutions Architect - Associate
- AWS Certified SysOps Administrator - Associate
- AWS Certified Developer - Associate
- AWS Certified Cloud Practitioner
- AWS Certified Security Specialty
- AWS Certified Database Specialty

Benefits

By working with Ingram Micro Cloud, you can take advantage of various funding and cash benefits to assist in performing migrations.

	 ASSESS	 MOBILIZE	 MIGRATE & MODERNIZE
Large migrations MAP \$500k+ ARR	Up to \$60K USD cash for APN Partner delivered business case	1:1 investment matching for project costs up to \$400K USD cash	25% of post migration ARR in cash to partner
MAP Lite \$250 - \$500k ARR	Up to \$15k USD cash for AWS partner delivered assessment	\$1:\$1 match on the cost of the Mobilize Project Plan, up to 40% of post migration ARR (max of \$400k) in cash*	Up to 15% post migration in ARR in cash* or credits
MAP Lite <\$250 ARR			Up to 15% post migration in ARR in cash* or credits

**For additional details on whether your opportunity qualifies, contact your local Ingram Micro Cloud rep.*

How we help partners win

Ingram Micro Cloud helped AWS partner Data Canopy in winning bid against leading managed cloud computing company and helped deliver a full cloud transformation of Itiviti's entire trading infrastructure.



The Partner

- **Company:** Data Canopy
- New to AWS, hybrid infrastructure provider delivering private, public and colocation hosting to customers
- Has **16 data center** locations



The Customer

- **Company:** Itiviti
- Leading technology and service provider to financial institutions worldwide



The Situation

- Itiviti wanted to enable its clients to scale computing costs and respond more quickly to abrupt market changes
- Cloud initiative to transform their electronic trading platform and move all their DevOps and Disaster Recovery to AWS.
- Estimated to generate \$1M+ in annual AWS consumption
- Itiviti preferred the level of attention and direct access to a local partner like Data Canopy, with the experience and backing of a global enterprise they can trust like Ingram Micro



The Benefit of Ingram Micro

- Data Canopy is starting their journey in AWS cloud and needed the experience and cloud expertise of Ingram to advance their journey as an AWS cloud service provider
- Ingram's deep bench of AWS certified professionals provided its skills and expertise around the AWS Cloud Adoption Framework
- Leveraging Ingram's Advanced tier status and AWS Migration Competency, the partner was able to access the AWS funding to fund 50% of the project for the customer
- For more information on the project, see Itiviti's press release: [PRNewswire](#)

**Contact Our Aws
Dedicated Team to
Learn More and Get
Started Today**

Contact Our Team

